

Call for Expression of Interest for FY2022 FFPr Monetization Service

ABOUT NASCENT SOLUTIONS

Nascent Solutions, Inc., (Nascent) is a Virginia-based, women-led international development and humanitarian organization founded in 2004 by an American citizen of Cameroon origin. In the last 18 years, Nascent has mobilized resources and implemented programs in food security, nutrition, education, and maternal and child health, impacting the lives of over 10 million people in several African countries. For more details, visit: www.nascents.org

MISSION: Promote self-reliance; by harnessing the creative and entrepreneurial drive of rural women and youth, to problem solve, build resilient local economies, and improve the quality of life for their families and communities.

VISION: A self-reliant and poverty-free Africa

Call for Expression of Interest

Nascent is interested in responding to the anticipated FY 2022 Notice of Funding Opportunity (NOFO) by the US Department of Agriculture (USDA) Food for Progress (FFPr) Program for Malawi. This is an anticipated five-year U.S. Department of Agriculture (USDA) Food for Progress Program that helps developing countries and emerging democracies modernize and strengthen their agricultural sectors. This program has two principal objectives: to improve agricultural productivity and to expand trade of agricultural products. The U.S. agricultural commodities which are donated to the country are to be sold on the local market and the proceeds are used to support agricultural, economic, or infrastructure development within the program. In response to this solicitation, ***Nascent is inviting letters of interest from experienced companies to support its bid for the 2022 FFPr call.***

Scope of Work

Nascent expects the selected service provider to:

- Conduct comprehensive high-level market analysis and identify viable commodities for the project
- Develop a detailed monetization plan for each of the identified U.S. commodities
- Interact with both the public and private sectors in the target country(s) and identify potential buyers
- Assume responsibility of the shipping, transportation, storage, and sale of all project commodities
- Monitor the market situation and prepare regular updates for Nascent and the USDA through the project life.

Application

Interested service providers can respond to this call by submitting a 3-5-page application including cover page, a detailed capacity statement including technical experience in conducting USAID/USDA compliant market analysis and effective and efficient management of the sale of U.S. Commodities. The applicant should demonstrate its mastery of the market situation in the target countries as well as the African region including the country import policies and the capacity to work with governments and local partners, and contractors in the region.

The expression of interest along with three references should be submitted to recruitment@nascents.org by COB **March 31, 2022**. All inquiries and requests for information regarding this call for expression of interest should be directed to Mr. Patrick Gallagher through email at pgallagher@nascents.org by **March 15, 2022**.